



Scaling Up Private Investments in Clean Energy Infrastructure

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Experience & Lessons

- ▶ Clear business model essential
 - ▶ Who will buy ? Who will pay ? How will the payment be determined ?
- ▶ Risk management strategy perceived to be do-able
 - ▶ Technical risks; Commercial risks
- ▶ Financial institutions should be comfortable in lending
- ▶ Preferential pull needed
 - ▶ PM's flagship project; Global recognition

Policy Instruments

- ▶ Repeated bulk procurement – known in advance
- ▶ Payment Guarantee Mechanism
 - ▶ Backed by state guarantees/regulations
- ▶ Easy and defined methodology to verify quality and quantity of delivery
- ▶ Partial Risk Guarantee for financial institutional lending
- ▶ Risk assessment tools/guidelines which are regularly updated