
Moving Towards Higher-Value Health Care

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Peculiar Hybrid Financing of US System

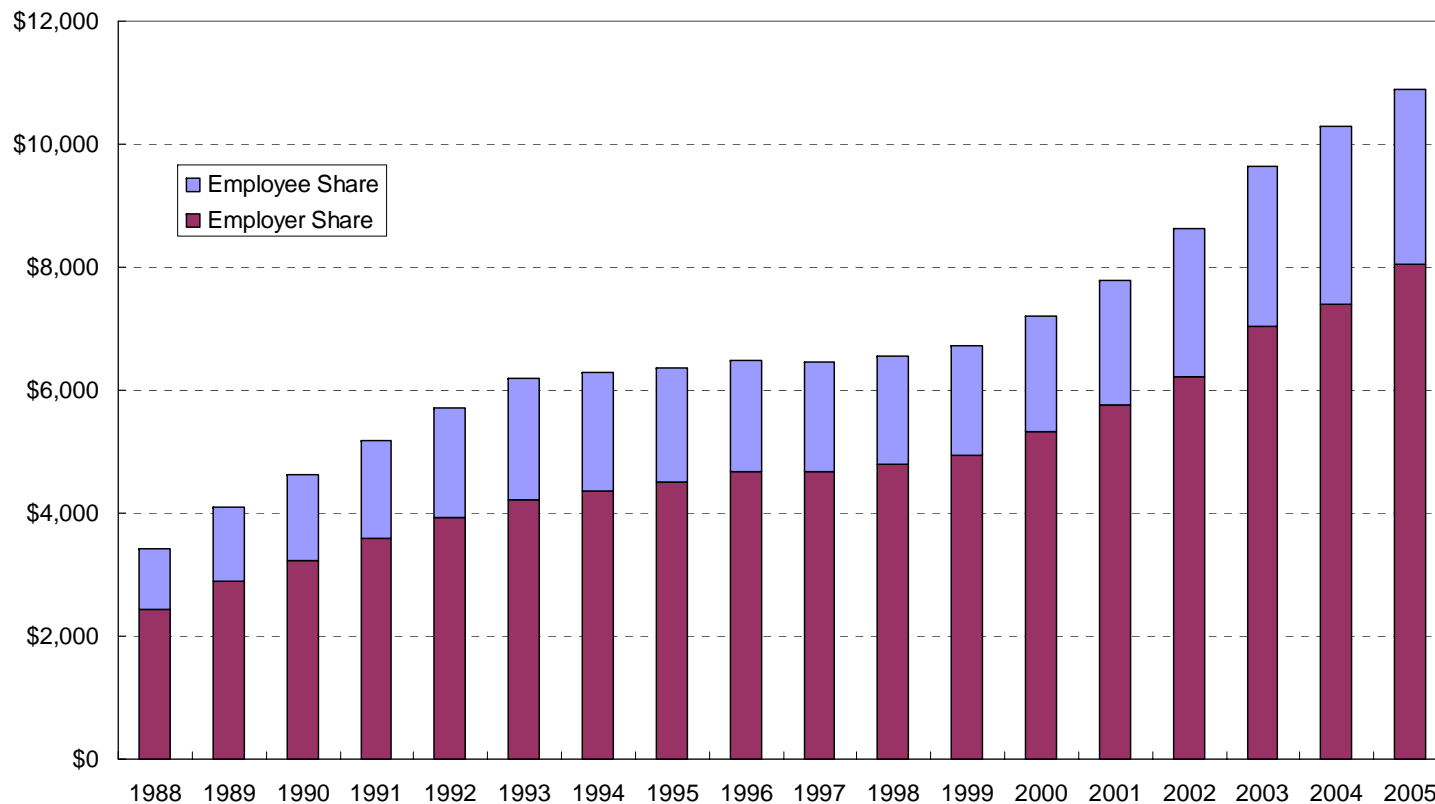
- Public programs
 - Medicare (federal)
 - Medicaid and SCHIP (federal-state)
- Private insurance
 - Employment-based (subsidized)
 - Individual (largely unsubsidized)
- Uninsured (out-of-pocket and subsidized)

Rising Costs have Made Reform of US Health Care System a Priority

- Concern about risk of uninsurance
 - More than 47 million uninsured
- Public and private budget pressures
 - National health expenditures 16% of GDP (projected to be 20% in 2016)
 - Private costs
 - Private health insurance premiums increasing at more than 3 times the rate of inflation in recent years
 - Out-of-pocket costs (for insured and uninsured)

Private Insurance Premiums

Employer-Provided Health Insurance Premiums for Family Plans (1988-2005, adjusted for inflation)



Source: Kaiser Family Foundation/Health Research and Education Trust

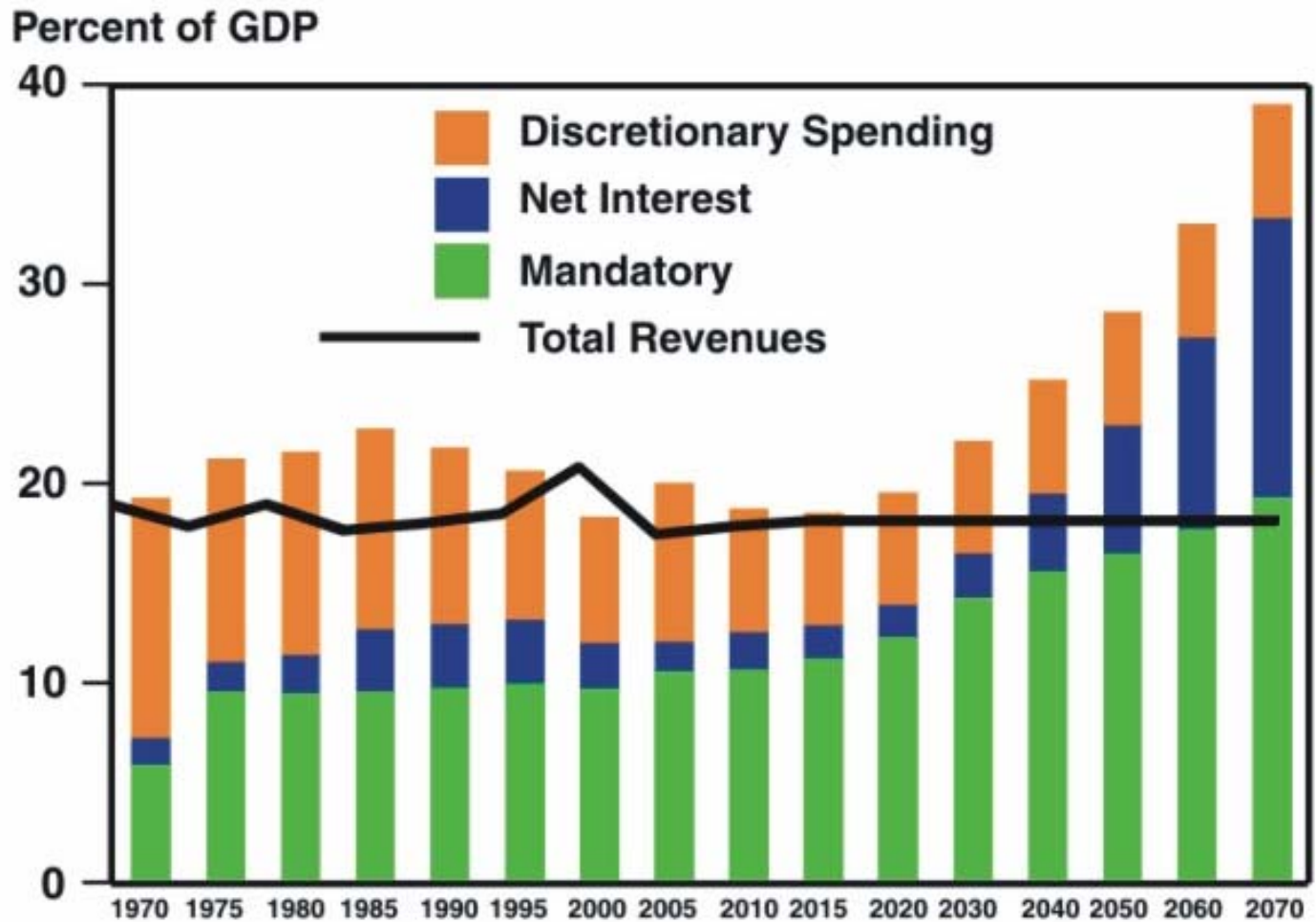
Note: The following years were interpolated: 1989-1992; 1994-1995; 1997-1998.

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 - Private costs
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 - Out-of-pocket costs (for insured and uninsured)
 - Spending on public programs
 - Federal Medicaid and Medicare spending projected to consume 9.4% of GDP in 2050
 - Hidden public spending through tax code – expensive, and creates an unlevel playing field

Public Budgets

Relative stability of past spending masks underlying shift towards entitlement spending and unsustainable growth in Medicare spending

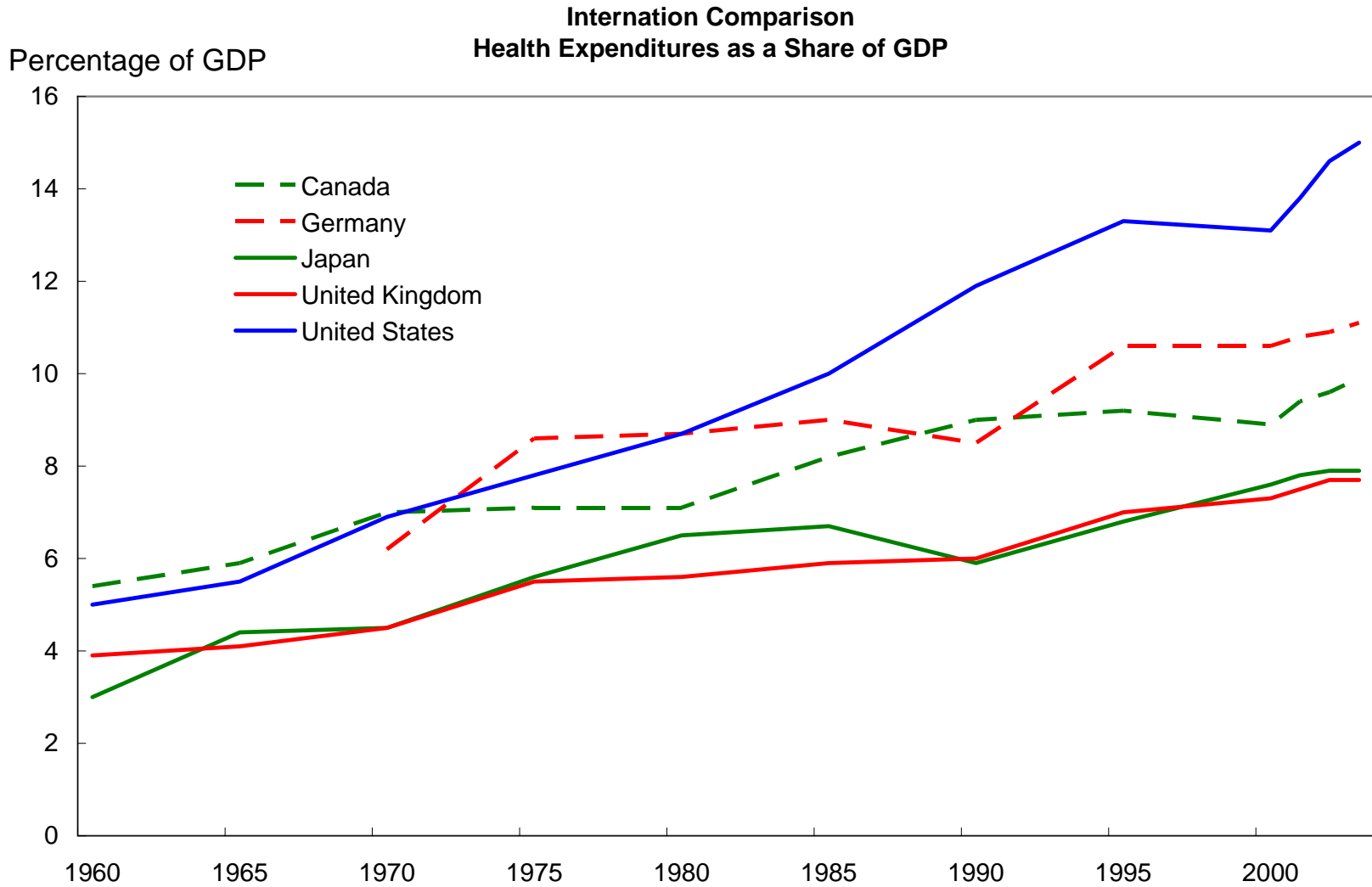


Source: Budget, 2007

Higher-value Care

- Costs and uninsurance dominate public debate, but should be concerned with value, not level
 - Higher spending driven not by changes in number of physician visits or hospitalizations, but by intensity of treatment
 - Dulled incentive to develop cost-saving technologies when most consumers not evaluating costs vs. benefits
- National and international evidence that we could be getting more for our spending

Health Expenditures as a Share of GDP

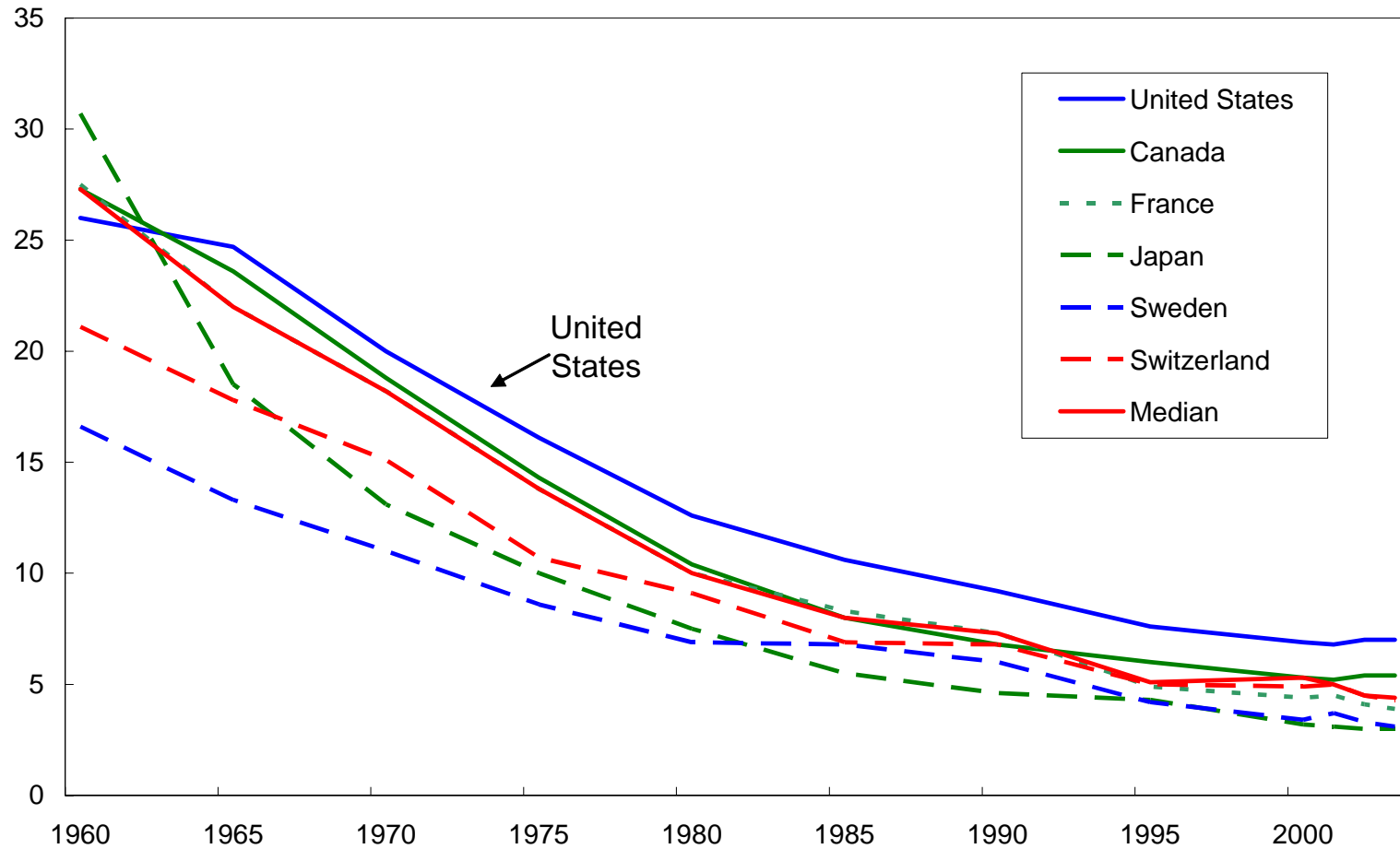


Source: OECD

U.S. Infant Mortality Above OECD Median

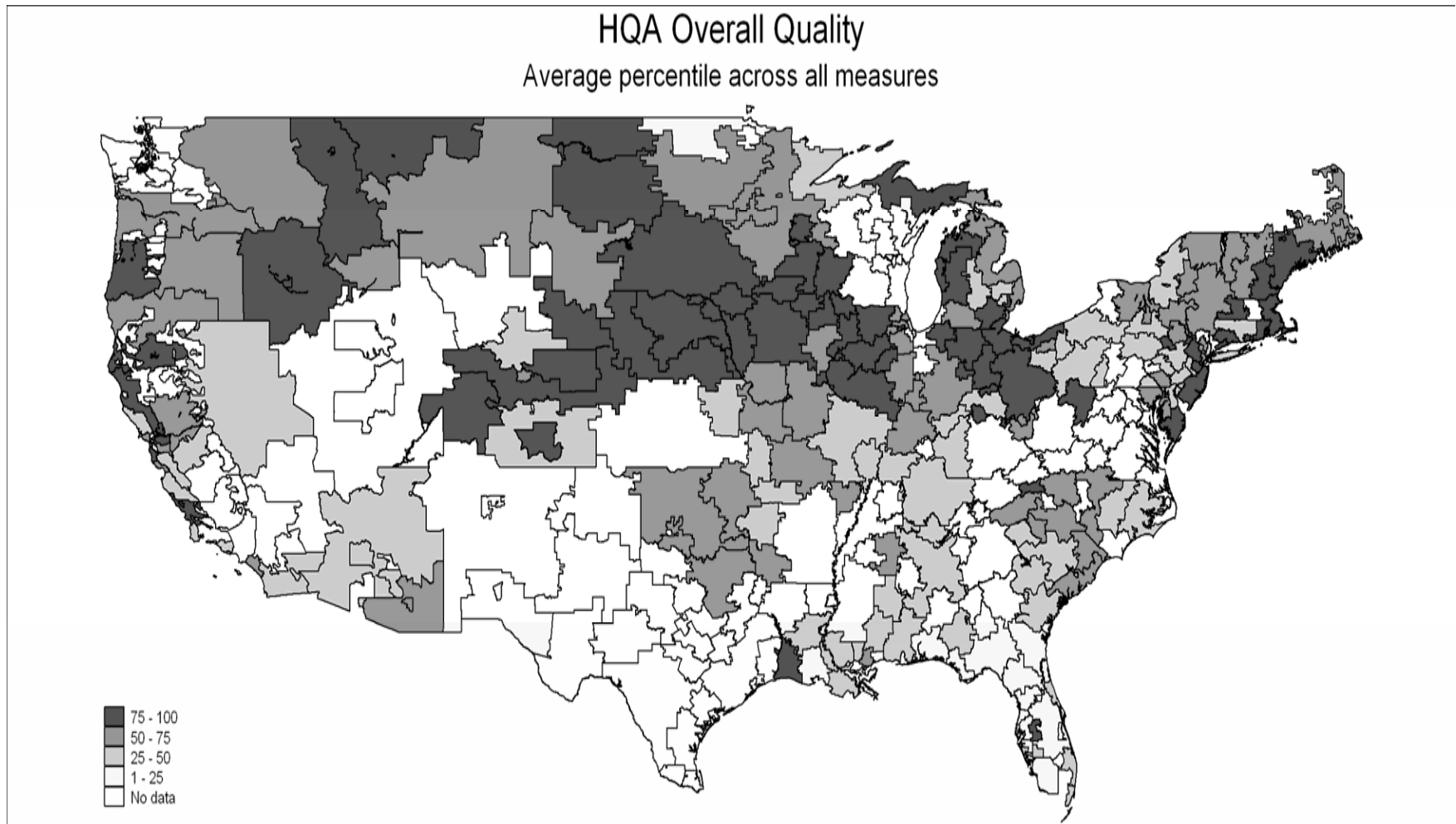
Infant Mortality Rates (per 1,000 Live Births) by OECD Country, 1960-2003

Deaths per 1,000 Live Births



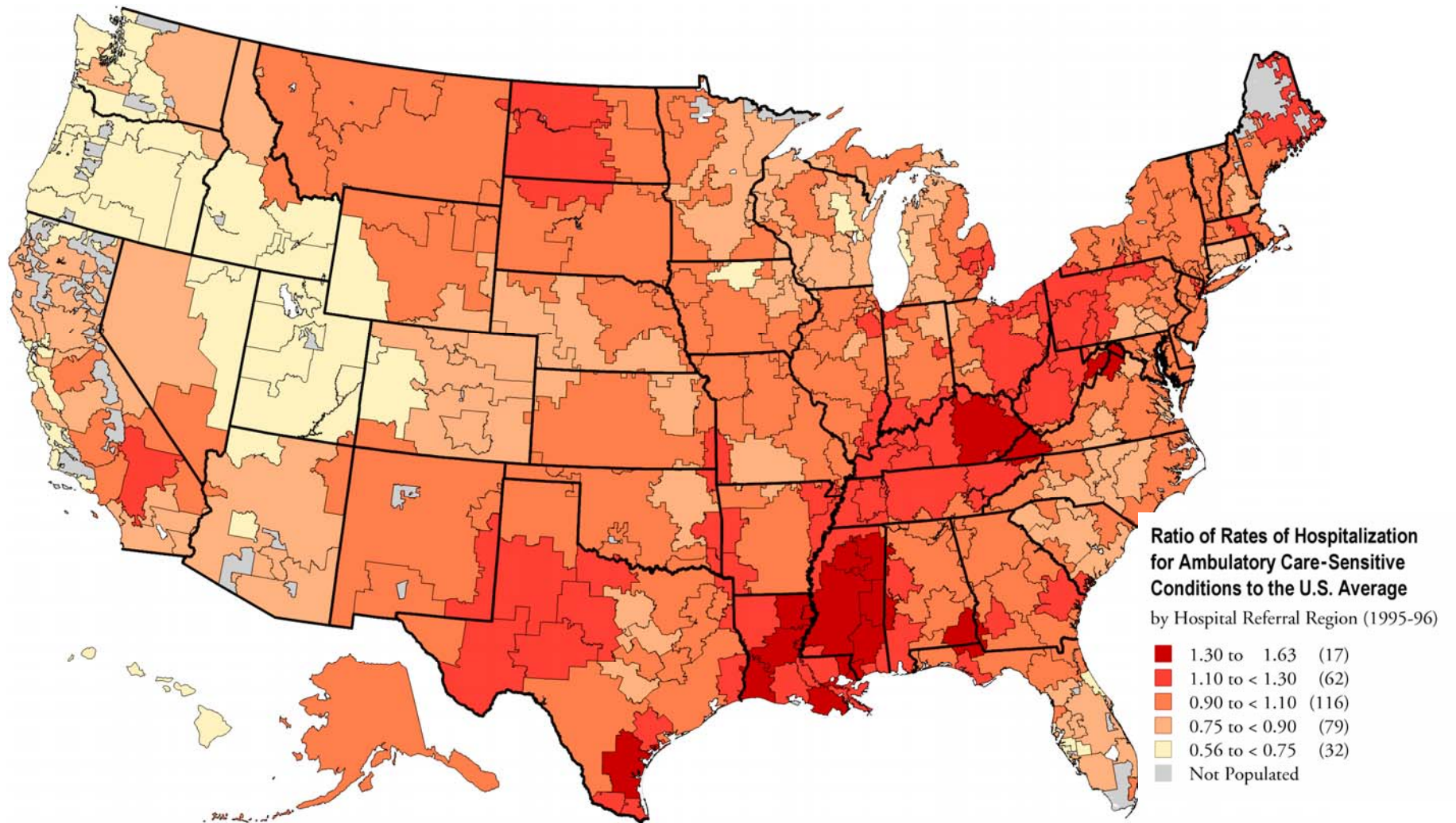
Source: OECD

Considerable Variation in Quality Within US



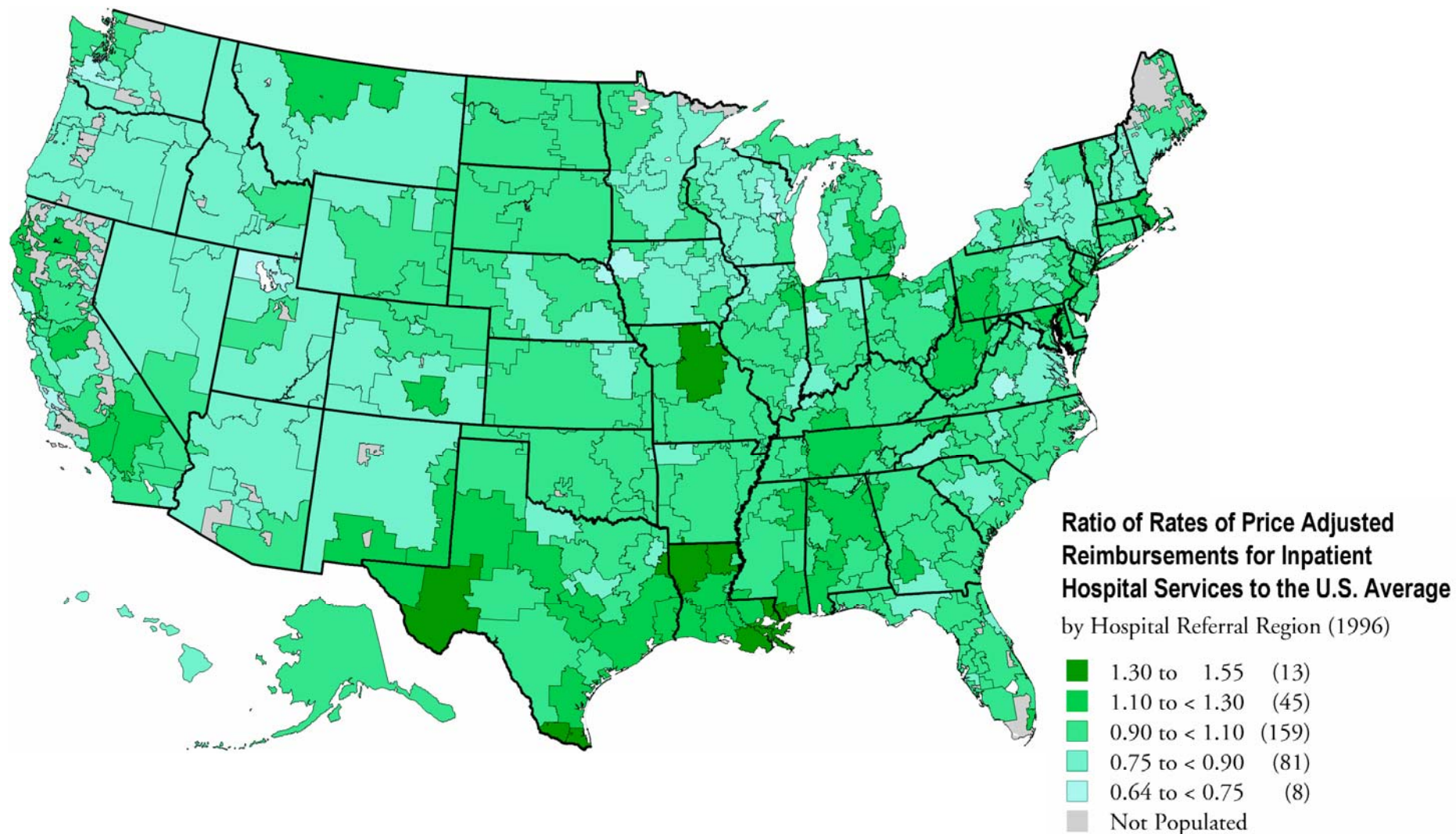
Source: Baicker, Chandra, and Jha

Quality Variation Even within Medicare



Source: Dartmouth Atlas of Health Care

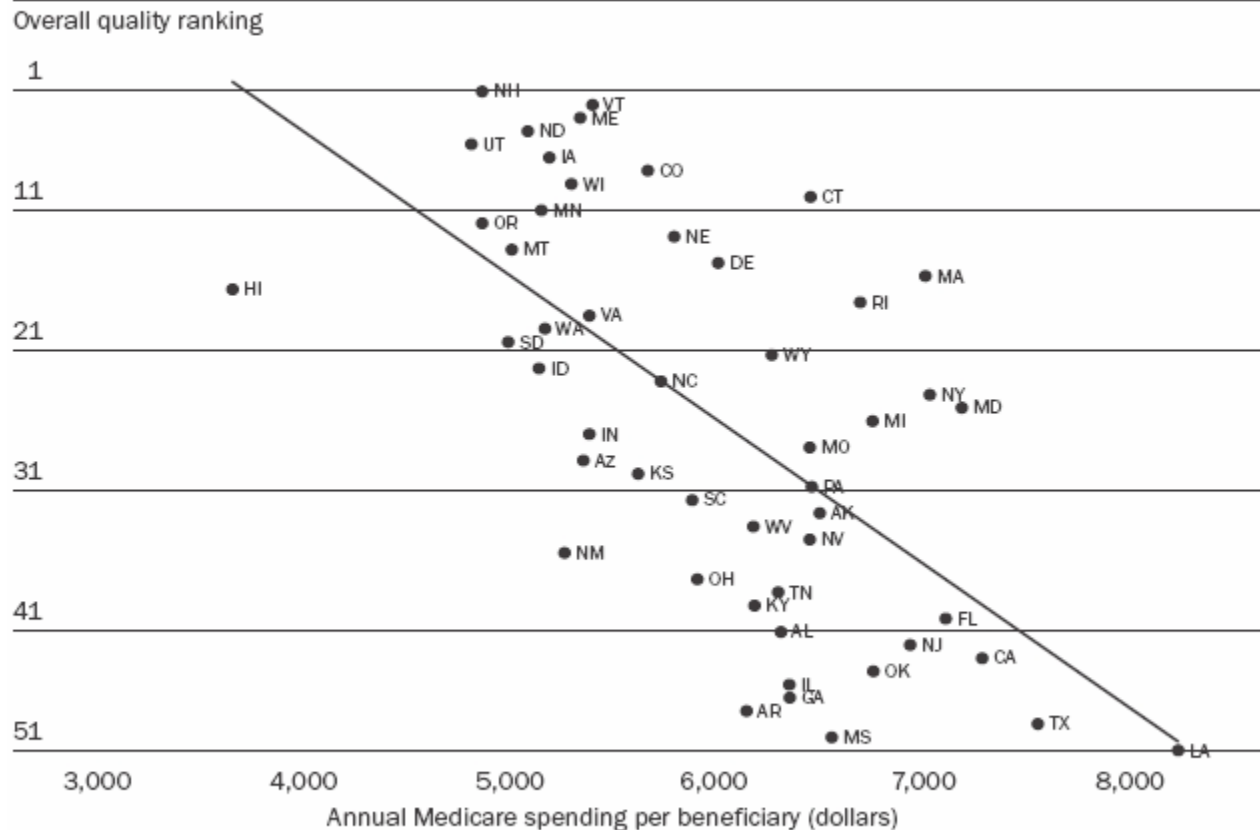
Variation in Medicare Spending



Source: Dartmouth Atlas of Health Care

But Higher Spending *not* Associated with Higher Quality

EXHIBIT 1
Relationship Between Quality And Medicare Spending, As Expressed By Overall Quality Ranking, 2000-2001



SOURCES: Medicare claims data; and S.F. Jencks et al., "Change in the Quality of Care Delivered to Medicare Beneficiaries, 1998-1999 to 2000-2001," *Journal of the American Medical Association* 289, no. 3 (2003): 305-312.

NOTE: For quality ranking, smaller values equal higher quality.

Source: Baicker and Chandra (Health Affairs 2004)

Some Causes of Inefficiency

- **Public side:**
 - Medicare reimbursement primarily based on quantity, not quality
 - Resources for the uninsured spent on inefficient modes of care
- **Private side:**
 - Two biases in tax subsidy of employment-based insurance
 - Biased against people buying insurance on their own, rather than through employer
 - Biased against people buying basic plans, rather than more expensive ones
- Information on prices and quality is often not available

Consequences of Inefficient Spending

- Health care dollars not allocated to highest value uses
 - Reimbursement rates drive health consumption decisions
 - Rising ranks of uninsured break down risk-pooling and lead to inefficient care for uninsured
- Slower wage growth
 - Rising health insurance premiums have reduced wage growth by as much as 25% in the past five years
 - May exacerbate job-lock
- Increasing pressure on taxpayers to finance government-provided insurance
 - Rapidly rising deadweight loss
 - Current path of spending growth is unsustainable

Prospects for Reform: Some Areas of Agreement

- Financial pressures and rising ranks of uninsured creating atmosphere for compromise (and extremes are off the table) . . .
- . . . But view of specifics often driven by ideological perspective on single-payer public system
- Uncontroversial:
 - Ensure availability of more information on prices and quality
 - Encourage investment in information technology to improve quality (and lower cost)
 - Promote healthy lifestyles, investment in prevention

Improving Incentives: Much Debate over Reform Specifics

- More controversial:
 - Private side:
 - Level playing field for different types and sources of insurance? Role of employers?
 - Mandate insurance coverage? What plan? What's affordable for low-income population? What about chronically ill?
 - Public side:
 - Change reimbursement to reward high quality care (pay for performance)?
 - Promote competition from private health plans in provision of public insurance?
 - Expand eligibility for public programs?
 - Role of state governments?