

## **RESEARCH PROFILE**

- Experience in policy-oriented research in India. Broad areas of interest include regional trade, transport, industrial economics and institutional economics.
- Worked extensively on South Asia, particularly trade and transport facilitation, non-tariff barriers and informal trade. Also worked on various aspects of India-Pakistan trade, Indo-Nepal trade and India-Sri Lanka trade. Published several research papers which have been disseminated in India and abroad at various policy, business and academic forums.
- Undertaken research projects for the Ministry of Commerce, Government of India, Ministry of Textiles, Ministry of Finance, Ministry of Environment and Forests; and for international organizations - Asian Development Bank, UNIDO, The World Bank, London School of Economics, and the South Asia Network of Economic research Institutes (SANEI).
- Led several research teams within ICRIER and with organizations and consultants in the South Asian region. Recently steered a project on Trade Facilitation in South Asia and on Pruning the Sensitive Lists under SAFTA with an in-house team and consultants in South Asia. Currently leading a project on Strengthening the Textile Sector in South Asia with a team of Consultants in South Asia.
- Research work key contributor to the SAFTA negotiations. Served on committees set up by the Government of India on Informal Trade, Rules of Origin and Non-tariff Barriers.
- Research work key contributor to India Pakistan trade negotiations.
- Consultant with the World Bank on trade and transport competitiveness.

## **CURRENT POSITION**

- Professor and Project-in-Charge, Indian Council for Research on International Economic Relations (ICRIER), New Delhi, India.

## **EDUCATION**

Ph.D. Economics, Jawaharlal Nehru University, New Delhi..

M.A. Economics, Delhi School of Economics, Delhi.

B.A. Economics , Jesus and Mary College, Delhi University, Delhi.

## **SELECTED PUBLICATIONS**

### ***BOOKS***

Handicraft Exports : Global Trends and Future Prospects (1995), Westvill Publishing House, New Delhi, (with P. Sharma)

India's Exports: The Challenge from China, Indian Council for Research on International Economic Relations, New Delhi, 1986, (with S. Kathuria).

## **ARTICLES IN JOURNALS AND BOOKS**

‘The Potential for India-Pakistan Trade: The way Forward’ (2011), *South Asian Journal*, October-December 2011, Lahore, Pakistan (with Pallavi Kalita).

‘Most Favoured Nation: New Opportunities for India and Pakistan’ *Economic and Political Weekly*, Vol 46, No 49, 3 December 2011, (with Pallavi Kalita)

‘Enhancing Nepal’s Competitiveness: India’s Role’ (2011), in Nepal’s National Interest : Foreign Policy, Internal Security, Federalism, Energy Economy , edited by Tomislav Delinic and Nishchal N. Pandey, Konrad Adenauer Stiftung (KAS) and Centre for South Asian Studies (CSAS)

‘Issues in India-Pakistan Trade Negotiations’ (2011) *Economic and Political Weekly* ,Vol XLVI No. 30 July 23, (with Shravani Prakash and Pallavi Kalita)

‘India-Nepal Economic Co-operation: Towards a New Paradigm’ (2011), *India Quarterly*, Vol. 67, No. 2, June. (with Subhanil Chowdhury and Shravani Prakash)

‘Low Carbon Growth: An Indian Perspective on Sustainability and Technology Transfer’ (2011) *Problems of Sustainable Development*, European Academy of Science and Arts, Salzburg, Vol. 6, No 1, 65-74 (with Purnamita Dasgupta)

‘An Approach to Prune India’s Sensitive Lists under SAFTA’ (2011) *Economic and Political Weekly* Vol 46 No. 11 March 12 - March 18, 2011 (with Saon Ray, Neetika Kaushal and Devjit Roy Choudhury)

‘Trade Technology Transfer and Climate Change’ (2010) *Economic and Political Weekly*, January 16, Vol XLV No. 3. (with Purnamita Dasgupta)

Role of Treaties in Facilitating India’s Trade with Nepal: (2010 ) *Economic and Political Weekly* VOL 45 No.07 February 13 (with Subhanil Chowdhury)

‘Pakistan-India Trade: View from the Indian Side’ (2007) in The Challenges and Potential for Pakistan-India Trade, edited by Z. Naqvi and Philip Schuler, The World Bank, Washington.

‘Revitalizing SAARC Trade: India’s Role at 2007 Summit’ (2007) *Economic and Political Weekly*, March with Aparna Sawhney.

‘India’s Exports to Pakistan: A Transactions Cost Analysis’ (2007) *Economic and Political Weekly*, January.

‘Formalizing Informal Trade Flows in South Asia’ (2007) , *Trade Insight*, Volume 3, No. 1, South Asia Watch on Trade Economics and Environment, Nepal.

‘Trade Facilitation in the WTO’ (2006) in Trade, Tariffs and Customs in South Asia edited by Imtiaz Alam, South Asian Policy Analysis Network, Pakistan.

‘Informal and Free Trade Arrangements’ (2006) ) in Trade, Tariffs and Customs in South Asia edited by Imtiaz Alam, South Asian Policy Analysis Network, Pakistan.

‘India-Nepal Informal Trade: Estimation and Qualitative Assessment’ (2006), *Artha Vijnana*, Volume XLVIII No. 1&2, Pune, India

‘Informal Trade in the SAARC Region: Implications for Free Trade Agreements’ (2005) in Towards South Asian Economic Integration and Unity, edited by S. Soz, S.K. Sahni, and R.N. Srivastava, Foundation for Peace and Sustainable Development, Delhi.

‘Informal Trade in India, Nepal and Sri Lanka’ (2005) in Economic Development in South Asia edited by Mohsin Khan, Tata Mc Graw Hill, New Delhi, (with M. Sarvananthan, B.K. Karmacharya and S. Pohit)

‘India's Informal Trade with Sri Lanka and Nepal: An Estimation’ (2004) South Asia Economic Journal, Sage Publication, New Delhi. January-June, with M.Sarvananthan, B.K. Karmacharya and S. Pohit.

‘Informal and Free trade Arrangements’ (2004) South Asian Journal, April-June, Lahore, Pakistan.

‘India Pakistan Trade Relations: Opportunities for Growth’ (2004) Economic and Political Weekly, January 24-31.

‘Trade Facilitation: Issues and Concerns’ (2004) Economic and Political Weekly, January 10-17.

‘India’s Informal Trade with Bangladesh: A Qualitative Assessment’ (2003) The World Economy, Blackwell, August, with Sanjib Pohit

‘India-Sri Lanka Trade: Transacting Environments in Formal and Informal Trading,’ Economic and Political Weekly, July, 19-25, 2003. (with M. Sarvananthan and S. Pohit)

‘India’s Informal Trade with Bangladesh and Nepal: A Comparative Analysis’ (2002) in Trade, Finance and Investment in South Asia edited by T.N. Srinivasan, Social Science Press, New Delhi. (with S. Pohit)

‘Characteristics of India’s Formal and Informal Trading with Nepal (2002): A Comparative Analysis’ Indian Economic Review, Delhi School of Economics, with S. Pohit, September.

‘India’s Informal Trade with Nepal’ (2001), Economic and Political Weekly, June 23-29. (with S. Pohit)

‘Informal Trade in SAARC Region’ (2001), Economic and Political Weekly, March 17-23.

‘Informal Trade in the SAGQ Region’, in South Asian Growth Quadrangle: Emerging Opportunities for Economic Partnership, Federation of Indian Chambers of Commerce and Industry, New Delhi, March 2001.

‘Structure and Performance of the Television Industry in India’, in S P Gupta; N Stern and A Hussain (eds), Development Patterns and Institutional Structures: China and India, Allied, New Delhi, 1994.

‘Small Firms in Indian Industry: Economic Characteristics and Functioning’, Journal of Indian School of Political Economy, Vol 5, no 2, June 1993, (with A Desai).

#### **WORKING PAPERS/ DISCUSSION PAPERS/ PROJECT REPORTS**

‘Enhancing Intra-SAARC Trade: Pruning India’s Sensitive List under SAFTA (2011) Working Paper 255, Indian Council for research on International Economic Relations, New Delhi India.

‘Economic Challenges for India in Trade, Technology Transfer and Climate Change’ (2010) Paper submitted to Ministry of Environment and Forests (with P. Dasgupta)

‘Indo-Nepal Economic Co-operation’ (2009) Report prepared for Confederation of Indian Industry and Federation of Nepalese Chamber of Commerce and Industry (with S. Chaudhuri, N.N. Pandey, S. Prakash and R. Rastogi)

‘Examining NTMs/PTMs by India in the Context of SAFTA’ (2009) Report submitted to the Ministry of Commerce, India. (with R. Rastogi and S. Rai)

‘Trade Possibilities and Non-tariff Barriers to Indo-Pak Trade (2007)’, Working Paper No. 200, Indian Council for research on International Economic Relations, New Delhi, India

‘India-Pakistan Trade’ (2006) Working Paper No. 182, Indian Council for Research on International Economic Relations, Delhi, India

‘Non-Tariff Barriers and India’s Exports: The Case of ASEAN and Sri Lanka’ (2005), Working Paper No. 165, ICRIER, New Delhi. (with Mohammad Saqib)

‘Trade Facilitation in the WTO’ (2004), Working Paper No. 128, Indian Council for Research on International Economic Relations, New Delhi.

‘Indo-Sri Lanka Trade in Services: Enhancing Co-operation’ (2004) Working Paper No. 98, ICRIER, New Delhi. (with Arpita Mukherjee, Sanath Jayanetti and Tilani Jayawardane)

‘Indo-Singapore Trade in Services: Enhancing Co-operation’ (2003) Working Paper No. 98, Indian Council for Research on International Economic Relations, New Delhi with Arpita Mukherjee, Adity Modi and Ruchika Sachdeva)

‘Informal Trade in the SAARC Region: A Case Study of India Sri Lanka and Nepal’ (2002) Report completed for the South Asian Network for Economic Institutes (SANEI) (with M. Sarvananthan and B.K. Karmacharya).

‘India’s Informal trade with Sri Lanka’ (2002) Working Paper No. 82, Indian Council for Research on International Economic Relations, New Delhi.

‘Implications of Rules of Origin Principles for Informal Trade in South Asia’ (2000), Paper prepared for the Ministry of Commerce.

‘India’s Informal Trade with Bangladesh and Nepal’ (2000), Working Paper No. 57, Indian Council for Research on International Economic Relations, New Delhi, (with S. Pohit)

‘Informal Trade in the SAARC Region’ (1999), Working Paper No. 47, Indian Council for Research on International Economic Relations, New Delhi,

‘Indian Joint Ventures in South Asia’ (1998), in 'Economic Integration and Economic Co-operation: India and South Asia in the 21<sup>st</sup> Century', Study Prepared for Project Peace, Security and Economic Co-operation for Growth: India and South Asia in the 21<sup>st</sup> Century'

‘Foreign Direct Investment in India’ (1998) in 'Economic Integration and Economic Co-operation: India and South Asia in the 21<sup>st</sup> Century', Study Prepared for Project Peace, Security and Economic Co-operation for Growth : India and South Asia in the 21<sup>st</sup> Century'

‘A study of the Mining, Mineral processing and Related Support Industries in the Indian Ocean Region’- (1997). Paper submitted for the meeting held in Durban by the Indian Ocean Region Network in Durban on March 10-11, 1997. (With R.Mehta)

‘Handicrafts Exports: Global Trends and Future Prospects’, (1994) Indian Council for Research on International Economic Relations, New Delhi, (with P Sharma), Sponsored by the Office of the Development Commissioner for Handicrafts.

‘Manpower Exports from India’,(1987), Working Paper 40, Indian Council for Research on International Economic Relations, New Delhi, (with P Sen).

## **PAPERS PREPARED FOR THE WORLD BANK**

‘Sri Lanka Trade Logistics: Results from a Trade and Transportation Facilitation Audit Survey (2011) (with John Arnold and Pallavi Kalita)

‘Supply Chain Analysis: The case of fruits and vegetables, readymade garments, and passenger cars’ (2006) (with Shravani Prakash)

‘India –Pakistan Trade: View form the Indian Side’ (2005)

‘Impact of Product Reservation’ (1997) Paper prepared for the World Bank.

## **CONTACT DETAILS**

Office Address: Indian Council for research on International Economic Relations  
Core 6A, Fourth Floor, India Habitat Centre, Lodi Road, New Delhi  
Residence Address: DI/1213, Vasant Kunj, New Delhi 110030.  
Phone (office): +91-11-243112449  
Mobile: +91-9818111880  
Email: ntaneja@icrier.res.in  
Nationality: Indian